TESTIMONIALS

1. Cisco Press Release

https://newsroom.cisco.com/c/r/newsroom/en/us/a/y2024/m11/cisco-and-ltimindtree-expand-partnership-to-deliver-next-generation-secure-access-globally.html

Cisco and LTIMindtree Expand Partnership to Deliver Next-Generation Secure Access Globally

News Summary:

- LTIMindtree will leverage Cisco Secure Access as its new security service edge (SSE) solution to protect its 80,000 hybrid workers with secure internet access, advanced zero trust network access and embedded AI.
- Extending its networking partnership with Cisco, LTIMindtree now offers next-generation SSE to its global clients via Cisco Secure Access.
- Clients can work jointly with both companies to adopt a broad set of cloud security functions in a single, easy-to-use dashboard with Cisco Secure Access.

CISCO LIVE, Melbourne, Nov. 13, 2024 — Cisco (NASDAQ: CSCO), the leader in enterprise networking and security, announced that LTIMindtree is now leveraging Cisco Secure Access as its security service edge (SSE) solution to enable secure hybrid work experiences for its employees and customers worldwide.

"With Cisco's zero trust approach and embedded AI, it was an easy decision to replace our long-standing SSE solution with Cisco Secure Access," said **Nachiket Deshpande, Chief Operating Officer & Whole-time Director, LTIMindtree**. "We were able to quickly deploy the solution, and it now protects our hybrid workforce while delivering a better user experience and simplified IT management."

Cisco and LTIMindtree have also extended their partnership to deliver integrated Secure Access Service Edge (SASE) solutions based on Cisco technology to LTIMindtree's global client base. LTIMindtree's expertise in tailoring solutions to the specific vertical requirements is the perfect complement to Cisco's technology, including Cisco Secure Access and SD-WAN, delivering seamless and secure connected experiences for both remote and in-office workers.

"Great workplaces require great security. With AI-powered threats rising, we are combating sophisticated attackers across a more expansive landscape. Our customers need their security to operate in the background, at machine scale to make the experience seamless and secure for hybrid workers," said **Jeetu Patel, Executive Vice President and Chief Product Officer, Cisco**. "LTIMindtree's rapid deployment of Secure Access is a great testament to Cisco's platform strategy and differentiation. Together with our partners, we are changing what user protection means for a modern workplace."

With Cisco Secure Access, decisions about how users connect to applications are handled behind the scenes via a unified agent, so users get to what they want more quickly. With low-latency connections and transparent identity-based authentication, users are more secure with less hassle. For IT organizations, Cisco Secure Access provides an easy pathway to zero trust and zero trust network access (ZTNA), while also simplifying operations with a unified console and AI guidance. Secure Access is part of the Cisco Security Cloud, its unified, AI-driven, cross-domain security platform.

To learn more, visit cisco.com/go/security.

Additional Resources:

- Introducing Cisco Secure Access

About Cisco

Cisco (NASDAQ: CSCO) is the worldwide technology leader that securely connects everything to make anything possible. Our purpose is to power an inclusive future for all by helping our customers reimagine their applications, power hybrid work, secure their enterprise, transform their infrastructure, and meet their sustainability goals. Discover more on The Newsroom and follow us on X at @Cisco. Cisco and the Cisco logo are trademarks or registered trademarks of Cisco and/or its affiliates in the U.S. and other countries. A listing of Cisco's trademarks can be found at www.cisco.com/go/trademarks. Third-party trademarks mentioned are the property of their respective owners. The use of the word partner does not imply a partnership relationship between Cisco and any other company.

About LTIMindtree

LTIMindtree is a global technology consulting and digital solutions company that enables enterprises across industries to reimagine business models, accelerate innovation, and maximize growth by harnessing digital technologies. As a digital transformation partner to more than 700 clients, LTIMindtree brings extensive domain and technology expertise to help drive superior competitive differentiation, customer experiences, and business outcomes in a converging world. Powered by 84,000+ talented and entrepreneurial professionals across more than 30 countries. LTIMindtree — a Larsen & Toubro Group company — solves the most complex business challenges and delivers transformation at scale. For more information, please visit https://www.ltimindtree.com/.

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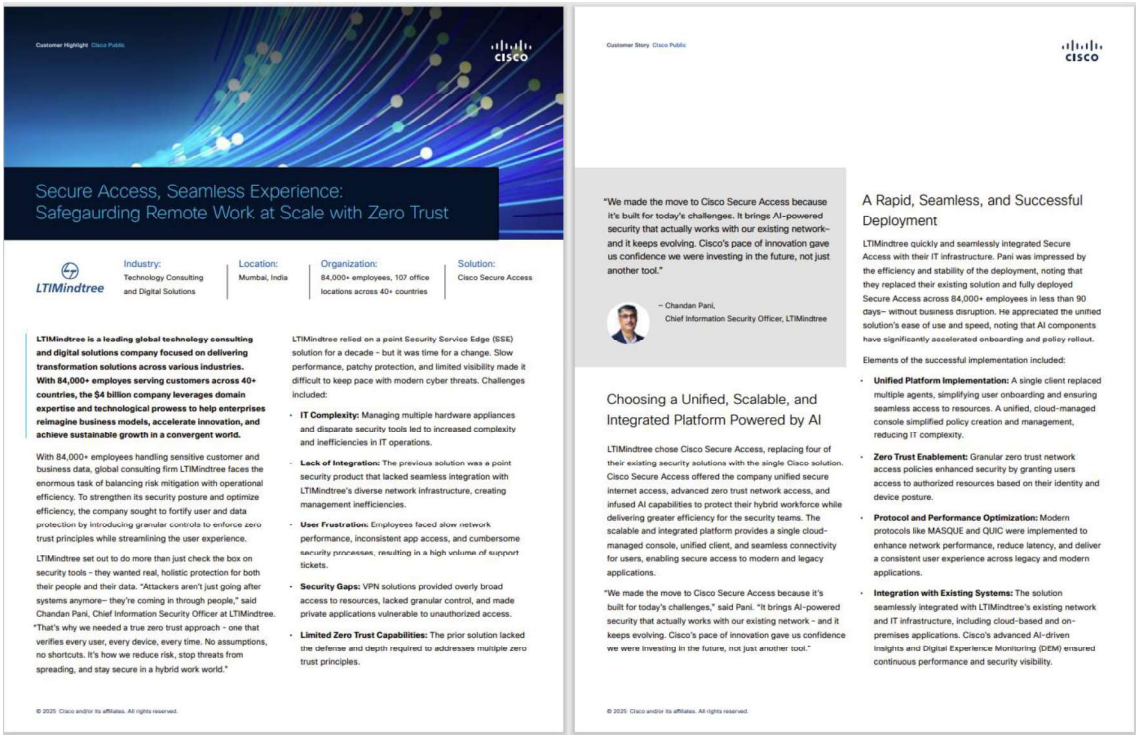
2. An article on Cisco Systems website details the partnership and benefits of the implementation

https://www.cisco.com/c/dam/en/us/products/collateral/security/customer-highlight.pdf



Customer Highlight Cisco Public

Secure Access, Seamless Experience: Safegaurding Remote Work at Scale with Zero Trust

LTIMindtree | Industry: Technology Consulting and Digital Solutions | Location: Mumbai, India | Organization: 84,000+ employees, 107 office locations across 40+ countries | Solution: Cisco Secure Access

LTIMindtree is a leading global technology consulting and digital solutions company focused on delivering transformation solutions across various industries. With 84,000+ employes serving customers across 40+ countries, the $4 billion company leverages domain expertise and technological prowess to help enterprises reimagine business models, accelerate innovation, and achieve sustainable growth in a convergent world.

With 84,000+ employees handling sensitive customer and business data, global consulting firm LTIMindtree faces the enormous task of balancing risk mitigation with operational efficiency. To strengthen its security posture and optimize efficiency, the company sought to fortify user and data protection by introducing granular controls to enforce zero trust principles while streamlining the user experience.

LTIMindtree set out to do more than just check the box on security tools - they wanted real, holistic protection for both their people and their data. "Attackers aren't just going after systems anymore– they're coming in through people," said Chandan Pani, Chief Information Security Officer at LTIMindtree. "That's why we needed a true zero trust approach - one that verifies every user, every device, every time. No assumptions, no shortcuts. It's how we reduce risk, stop threats from spreading, and stay secure in a hybrid work world."

LTIMindtree relied on a point Security Service Edge (SSE) solution for a decade - but it was time for a change. Slow performance, patchy protection, and limited visibility made it difficult to keep pace with modern cyber threats. Challenges included:

- **IT Complexity:** Managing multiple hardware appliances and disparate security tools led to increased complexity and inefficiencies in IT operations.
- **Lack of Integration:** The previous solution was a point security product that lacked seamless integration with LTIMindtree's diverse network infrastructure, creating management inefficiencies.
- **User Frustration:** Employees faced slow network performance, inconsistent app access, and cumbersome security processes, resulting in a high volume of support tickets.
- **Security Gaps:** VPN solutions provided overly broad access to resources, lacked granular control, and made private applications vulnerable to unauthorized access.
- **Limited Zero Trust Capabilities:** The prior solution lacked the defense and depth required to addresses multiple zero trust principles.

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Customer Story Cisco Public

"We made the move to Cisco Secure Access because it's built for today's challenges. It brings AI-powered security that actually works with our existing network– and it keeps evolving. Cisco's pace of innovation gave us confidence we were investing in the future, not just another tool."

– Chandan Pani,
Chief Information Security Officer, LTIMindtree

Choosing a Unified, Scalable, and Integrated Platform Powered by AI

LTIMindtree chose Cisco Secure Access, replacing four of their existing security solutions with the single Cisco solution. Cisco Secure Access offered the company unified secure internet access, advanced zero trust network access, and infused AI capabilities to protect their hybrid workforce while delivering greater efficiency for the security teams. The scalable and integrated platform provides a single cloud-managed console, unified client, and seamless connectivity for users, enabling secure access to modern and legacy applications.

"We made the move to Cisco Secure Access because it's built for today's challenges," said Pani. "It brings AI-powered security that actually works with our existing network – and it keeps evolving. Cisco's pace of innovation gave us confidence we were investing in the future, not just another tool."

A Rapid, Seamless, and Successful Deployment

LTIMindtree quickly and seamlessly integrated Secure Access with their IT infrastructure. Pani was impressed by the efficiency and stability of the deployment, noting that they replaced their existing solution and fully deployed Secure Access across 84,000+ employees in less than 90 days– without business disruption. He appreciated the unified solution's ease of use and speed, noting that AI components have significantly accelerated onboarding and policy rollout.

Elements of the successful implementation included:

- **Unified Platform Implementation:** A single client replaced multiple agents, simplifying user onboarding and ensuring seamless access to resources. A unified, cloud-managed console simplified policy creation and management, reducing IT complexity.
- **Zero Trust Enablement:** Granular zero trust network access policies enhanced security by granting users access to authorized resources based on their identity and device posture.
- **Protocol and Performance Optimization:** Modern protocols like MASQUE and QUIC were implemented to enhance network performance, reduce latency, and deliver a consistent user experience across legacy and modern applications.
- **Integration with Existing Systems:** The solution seamlessly integrated with LTIMindtree's existing network and IT infrastructure, including cloud-based and on-premises applications. Cisco's advanced AI-driven Insights and Digital Experience Monitoring (DEM) ensured continuous performance and security visibility.

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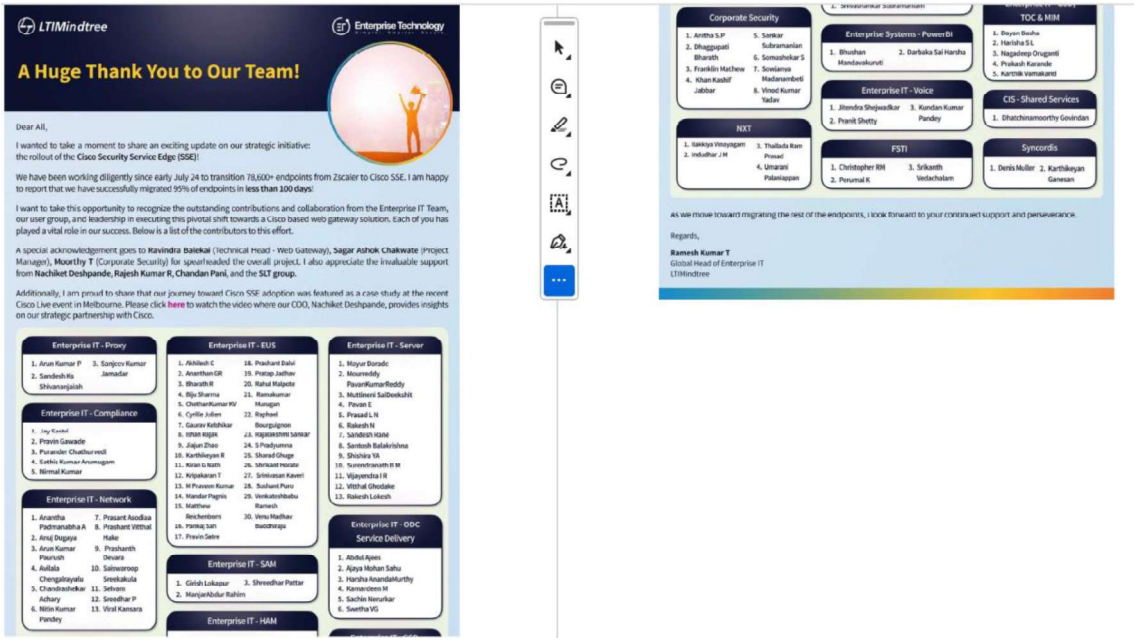
3. **A short video on [Cisco's Video Portal – Success Stories] - highlights how LTIMindtree is securing its remote workforce**

4. **Cisco SSE Project 95% user transition mailer from IT Head**



LTIMindtree

Enterprise Technology

A Huge Thank You to Our Team!

Dear All,

I wanted to take a moment to share an exciting update on our strategic initiative: the rollout of the **Cisco Security Service Edge (SSE)**!

We have been working diligently since early July 24 to transition 78,600+ endpoints from Zscaler to Cisco SSE. I am happy to report that we have successfully migrated 95% of endpoints in **less than 100 days**!

I want to take this opportunity to recognize the outstanding contributions and collaboration from the Enterprise IT Team, our user group, and leadership in executing this pivotal shift towards a Cisco based web gateway solution. Each of you has played a vital role in our success. Below is a list of the contributors to this effort.

A special acknowledgement goes to **Ravindra Balekai** (Technical Head - Web Gateway), **Sagar Ashok Chakwate** (Project Manager), **Muorthy T** (Corporate Security) for spearheaded the overall project. I also appreciate the invaluable support from **Nachiket Deshpande, Rajesh Kumar R, Chandan Pani**, and the **SLT group.**

Additionally, I am proud to share that our journey toward Cisco SSE adoption was featured as a case study at the recent Cisco Live event in Melbourne. Please click here to watch the video where our COO, Nachiket Deshpande, provides insights on our strategic partnership with Cisco.

Enterprise IT - Proxy
1. Arun Kumar P
2. Sandesh Ks Shivananjaiah
3. Sanjeev Kumar Jamadar

Enterprise IT - Compliance
2. Pravin Gawade
3. Purander Chaithurvedi
4. Sathis Kumar Arumugam
5. Nirmal Kumar

Enterprise IT - Network
1. Anantha Padmanabha A
2. Anuj Dugaya
3. Arun Kumar Paviush
4. Avilala Chengalrayalu
5. Chandrashekar Achary
6. Nitin Kumar Pandey
7. Prasant Asodiaa
8. Prashant Vitthal Hake
9. Prashanth Devara
10. Saiswaroop Sreekakula
11. Sehvaa
12. Sreedhar P
13. Viral Kansara

Enterprise IT - EUS
1. Akhilesh C
2. Ananthan GR
3. Bharath R
4. Biju Sharma
5. ChethanKumar KV
6. Cyrille Julien
7. Gaurav Kelshikar
8. Hitan Kapa
9. Jiajun Zhao
10. Karthikeyan R
11. Kiran G Nath
12. Kripakaran T
13. M Praveen Kumar
14. Mandar Pagnis
15. Matthew Reichenborn
16. Pankaj Jain
17. Pravin Satre
18. Prashant Dalvi
19. Pratap Jadhav
20. Rahul Malpote
21. Ramakumar Murugan
22. Raphael Bourguignon
23. Rajeswarmi Sankar
24. S Pradyumna
25. Sharad Ghuge
26. Shrikant Morate
27. Srinivasan Kaveri
28. Sushant Puro
29. Venkatshbabu Ramesh
30. Venu Madhav Nuchinaya

Enterprise IT - SAM
1. Girish Lokapur
2. ManjarAbdur Rahim
3. Shreedhar Pattar

Enterprise IT - HAM

Enterprise IT - Server
1. Mayur Borade
2. Mourreddy PavanKumarReddy
3. Muttimeni SaiBeekshit
4. Pavan E
5. Prasad L N
6. Rakesh N
7. Sandesh Kane
8. Santosh Balakrishna
9. Shishira YA
10. Sunnivtravath R M
11. Vijayendra I B
12. Vitthal Ghodake
13. Rakesh Lokesh

Enterprise IT - ODC Service Delivery
1. Abdul Ajees
2. Ajaya Mohan Sahu
3. Harsha AnandaMurthy
4. Kanavalava M
5. Sachin Nerurkar
6. Swetha VG

Corporate Security
1. Anitha S.P
2. Dhaggupati Bharath
3. Franklin Mathew
4. Khan Kashif Jabbar
5. Sankar Subramanian
6. Somashekar S
7. Sowlanya Madanambeti
8. Vinod Kumar Yadav

Enterprise Systems - PowerBI
1. Bhushan Mandavakuruti
2. Darbaka Sai Harsha

Enterprise IT - Voice
1. Jitendra Shejwalkar
2. Pranit Shetty
3. Kundan Kumar Pandey

NXT
1. Ilakkiya Vinayagam
2. Indudhar J M
3. Thallada Ram Prasad
4. Umarani Palaniappan

FSTI
1. Christopher RM
2. Perumal K
3. Srikanth Vedachalam

TOC & MIM
1. Dayan Basha
2. Harisha S L
3. Nagadeep Oruganti
4. Prakash Karande
5. Karthik vamakanti

CIS - Shared Services
1. Dhatchinamoorthy Govindan

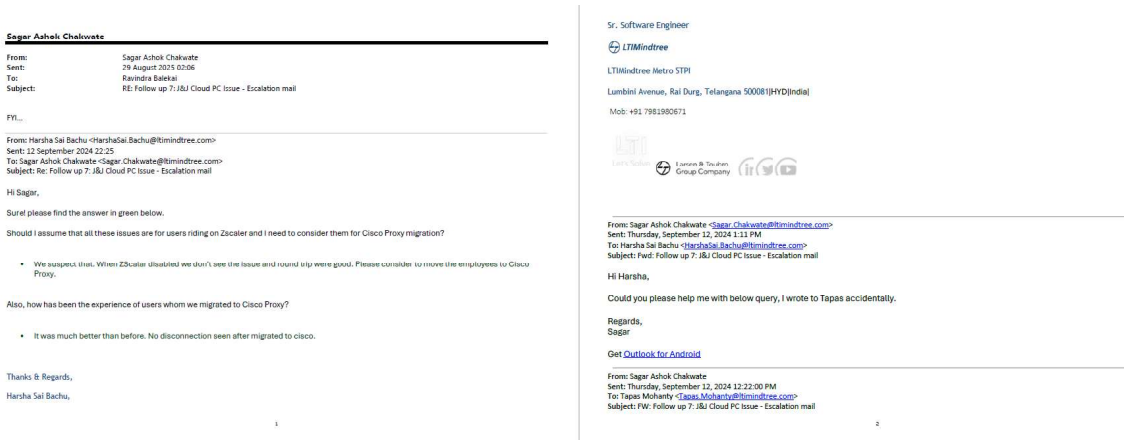
Syncordis
1. Denis Muller
2. Karthikeyan Ganesan

As we move toward migrating the rest of the endpoints, I look forward to your continued support and perseverance.

Regards,

Ramesh Kumar T
Global Head of Enterprise IT
LTIMindtree

5. **Delivery Feedback**



Sagar Ashok Chakwate

From: Sagar Ashok Chakwate
Sent: 29 August 2025 02:06
To: Ravindra Balekai
Subject: RE: Follow up 7: J&J Cloud PC Issue - Escalation mail

FYI...

From: Harsha Sai Bachu <HarshaSai.Bachu@ltimindtree.com>
Sent: 12 September 2024 22:25
To: Sagar Ashok Chakwate <Sagar.Chakwate@ltimindtree.com>
Subject: Re: Follow up 7: J&J Cloud PC Issue - Escalation mail

Hi Sagar,

Sure! please find the answer in green below.

Should I assume that all these issues are for users riding on Zscaler and I need to consider them for Cisco Proxy migration?

- We suspect that. When ZScaler disabled we don't see the issue and found trip were good. Please consider to move the employees to Cisco Proxy.

Also, how has been the experience of users whom we migrated to Cisco Proxy?

- It was much better than before. No disconnection seen after migrated to cisco.

Thanks & Regards,

Harsha Sai Bachu,

1

Sr. Software Engineer

LTIMindtree

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Mob: +91 7981980671

Larsen & Toubro Group Company

From: Sagar Ashok Chakwate <Sagar.Chakwate@ltimindtree.com>
Sent: Thursday, September 12, 2024 1:11 PM
To: Harsha Sai Bachu <HarshaSai.Bachu@ltimindtree.com>
Subject: Fwd: Follow up 7: J&J Cloud PC Issue - Escalation mail

Hi Harsha,

Could you please help me with below query, I wrote to Tapas accidentally.

Regards,
Sagar

Get Outlook for Android

From: Sagar Ashok Chakwate
Sent: Thursday, September 12, 2024 12:22:00 PM
To: Tapas Mohanty <Tapas.Mohanty@ltimindtree.com>
Subject: FW: Follow up 7: J&J Cloud PC Issue - Escalation mail

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